


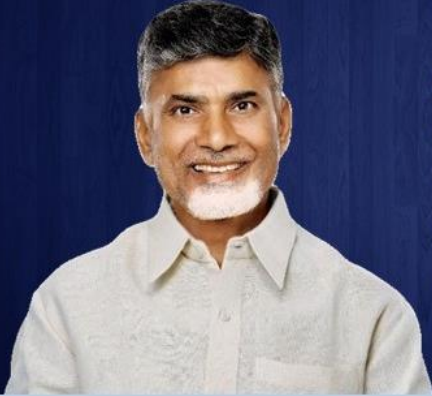


Dr NTR CANCER CARE TRUST
Health, Medical and Family Welfare Dept.
Government of Andhra Pradesh



CALL FOR CONSORTIUM PARTNERSHIP

DR. NTR CANCER CARE TRUST AND ITS OBJECTIVES



A pioneer Cancer Care Project by the Govt. of Andhra Pradesh to provide quality Cancer Care & Treatment to its people and the poor patients in every District to get treatment on a cashless transaction basis and minimize out-of-pocket expenditure.

Dr NTR Cancer Care Trust

Dr NTR Cancer Care Trust (NTRCCT) envisions establishing Centers of Excellence in Cancer Care in all the Districts of A.P., with a minimum bed strength of 250 at each of the Centers proposed.

Dr NTR Cancer Care Trust which is registered under Government of Andhra Pradesh vide G.O.R.T No. 126 HM & FW (B2) Dept. dt.9-4-2018 with Regd. No. 72/2018 of the Joint Sub Registrar, Guntur, Andhra Pradesh is a Special Purpose vehicle (SPV) to provide support for achievement of objective of an effective cancer care program in every district in the state of Andhra Pradesh. The District Cancer Care Institutions (CCIs) under the NTRCCT would be nodal state institutions and resource centers for monitoring the implementation of cancer related public health programs including National Program for Palliative Care (NPPC), National Oral Health Program (NOHP), National Program for Cardiovascular Diseases and Stroke (NPCDCS), National Tobacco Control Program (NTCP) and any such program that may be envisaged from



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time to time pertaining to Cancer Care. Screening as per NCD guidelines and delivery of cancer care shall be continued in every district of Andhra Pradesh. NABH accreditation shall be aimed as per health Department's existing MoU with NABH on accreditation of these specialized hospitals with the National System.

POLICY OF GOVT. AS PURCHASER OF CANCER CARE FROM PRIVATE HEALTHCARE SERVICE PROVIDERS

With the objective of creating a world-class, high-end tertiary Cancer Care Institution which provides affordable care, it is proposed to operate Centers of Excellence (CoEs) at each district under Public Private Partnership.

While individual CoEs and services will retain independence in operating their own areas, they will be expected to do so within a "common operating framework" which details modalities for sharing of services and minimum quality standards. The Governing Body and Executive Director, NTRCCT will oversee co-ordination between various departments and be responsible for overall quality of treatment and practices, if required by constituting appropriate committees. The CoEs are to be developed through PPP mode in all District Headquarters in phased manner.

NTRCCT is going to call for bidders to establish such CCIs through PPP mode by giving built up area to run the medical and surgical oncology services wherever available and in rental premises if a such a Govt. built up area is not available. Later, the radiation oncology services will add up to the existing services. The trust will have a contributory share in the capital equipment.

For a complex disease and care process as needed for Cancer Management, the Govt. of AP has changed its role to being a purchaser of care from private hospitals through Dr. NTR Cancer Care Trust (NTRCCT)

NTRCCT PROMOTES CONSORTIUM PARTNERSHIP IN RUNNING OF CCIs BY SERVICE OPERATORS

Each of these CCIs would require investment in the form of building space requirements and medical equipment for establishing services in the management of cancer care, namely; medical oncology, surgical oncology and radiation oncology, diagnostics, laboratory equipment and in-patient (250 beds) provisions.

The Request for Proposal (RFP) would include provision of land, financial assistance for buildings and partnership contribution towards equipment from NTRCCT, the quantum of



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which exactly will be known after the selection of the successful bidder. The human resource components and operation of CCIs will be 100% responsibility of the service operators (SO) through PPP mode. The Govt. of AP through its existing programmes such as NTRVS & Arogya Raksha shall reimburse the CCIS through approved package rates.

The establishment of the CCIs would happen in a phased manner. The service operators may take up the Screening, diagnostic, medical, surgical oncology services within a period of 1 year and the Radiation Oncology services within 2-4 years of operationalisation.

SCOPE FOR THE CONSORTIUM PARTNERS:

The NTRCCT is also in the process of obtaining the funds from the founding trustees of the trust namely, the Tata Trusts, The Govt. of India funds through NHM, and the initial seed money provided by the NTRVS. Now it is intended to develop a consortium partnership with the firms/companies/private enterprises who are manufacturing medical equipment and its accessories, dosimetric, quality assurance, diagnostic and laboratory equipment, pharmaceuticals and bio-similar products, including but not limited to; and other consumables.

SALIENT FEATURES OF CONSORTIUM PARTNERSHIP PROPOSAL

1. To collect contributions from the consortium partners by framing appropriate terms and conditions, in the interest of fulfilling the NTR Cancer Care Scheme for assuring Cancer care to people of Andhra Pradesh on an end cashless basis and manage such contributions received for furtherance of the fulfilling the objectives of the Trust and towards the corpus fund of the Trust.
2. The NTRCCT invites contributions / consortium partnership funds from any of the private enterprises dealing with products mentioned in Table 1 who in turn will be beneficiaries as per the terms of this Partnership mentioned below.
3. The consortium partners shall obtain receipt for the amount they contribute to the trust by duly mentioning the products of their manufacturing/agencies used in cancer care. The receipt obtained duly mentioning products shall be made available to the Service Operators.
4. The contribution / consortium partnership fund will be made in a Demand Draft in favor of The Executive Director, Dr NTR Cancer Care Trust, Govt. of AP, VIMS Hospital Premises, Visakhapatnam.



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TABLE 1: CATEGORY OF CONSORTIUM PLAYERS

CATEGORY	ITEM
Radiation/ Radiology Equipment and consumables	LINACs (High energy with FFF facility, low energy with OBI), HDR Brachy Therapy, RT Simulator, CT simulator, MRI, Treatment planning systems, survey, Dosimetric and Quality Assurance Equipment and Immobilization Devices. Computer Radiography, Ultrasound, 2D Echo, 64 slice CT, 3D-Mammography, X-Ray
Nuclear Medicine and consumables	RIA, Radio-Pharmacy, Gamma Camera, PET CT
Laboratory Equipment and Consumables	<ul style="list-style-type: none">➤ Pathology (cryostat, Embedding station, Microscopes, Cell Counters, Microtome, Tissue Processor, Slide Warming), respective consumables➤ Microbiology (Flow Cytometry, Automated Blood culture and sensitivity includes Fungal, Biosafety cabinets level-2, Blood incubator, Cold Storage, Microscope, Miscellaneous like incubators, autoclave, centrifuges, hot air oven),➤ Biochemistry (Blood gas Analyzer, Coagulometer, Electrolytes Analyzer, Tumor Marker Analyzer, Clinical Chemistry Analyzer, Electrophoresis apparatus with power pack genie, Miscellaneous like centrifuges, digital balance, hot air oven);➤ Blood bank (Cell counter- 3 part, Universal blood cell separator, Component separator, Platelet Agitator(48 bags), Donor Couch, -40 degree deep freezer for FFP, BP apparatus)
Medical, Surgical and consumables	OT Tables and Lights, All OT Equipment (including Endoscopes, Laparoscopes, Surgical Cutting Equipment, Operating Microscope, Radio Frequency Ablator), Robotics, ICU and HDU equipment, beds, mattress, stands, Drugs.
Supplies	Central Supply & Sterilization, Centralized Gas Supply,
IT & Stationery	All IT related equipment including computers, servers, internet, printers, scanners, copiers. Stationery including tables, chairs, racks, etc.



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THE TERMS OF ARRANGEMENT BETWEEN THE CONSORTIUM PARTNERS, SERVICE OPERATORS AND NTRCCT

1. TABLE 2: PREFERENCE IN TENDERS BASED ON THE CONTRIBUTORY AMOUNT

Contribution	Preference via tenders (at L1 rates) to the tune of
Contribution, $x \leq$ Rs. 1 crore	3x
Contribution, Rs. 1 crore $< x <$ Rs. 5 crores	4x
Contribution, $x \geq$ Rs. 5 crores	5x

Preference will be given to the Consortium Partner based on their contributory amount to the tune as per the above Table 2, provided the Consortium Partner matches the L1 bid rate quoted for the open tenders called by the Service Operators. This is irrespective of the consortium partner not being the L1 bidder.

2. In case of any tie arising between the consortium partners, the consortium partner with technically superior quality product will be considered by the Service Operator.
3. The extent of provision offered to the consortium partners will be informed to the Private Service Operators of the CCIs which will make them to be binding on the consortium partnership provisions and the procurement of equipment shall be by calling for open tenders.
4. NTRCCT will not take responsibility for providing business equivalent to the contribution of the partner if they are not within the band of tender process. The consortium partner will not have any right to claim back the contribution made in the event of not being able to make any business with the service operators of CCIs of NTRCCT.
5. The interest of the consortium partner will be retained till he is successful in getting business with the service operators of the CCIs and till successful recovery of guaranteed business attains Rs X. His failures in getting the business in tenders will not exhaust his quantum (Rs X) and his partnership with the NTRCCT.
6. The consortium partners ought not to take up any collusive acts with the Service Operators of CCIs in hiking of the prices of the products on paper and accepting a lower price from the Service Operator. If any such activity is observed, they will not



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be considered for any of the consortium benefits and will be blacklisted from doing any further business with NTRCCT CCIs

For More information, Kindly contact:

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